

2008



ARIZONA GRANTMAKERS FORUM

*To Increase, Enhance, and Improve
Philanthropy in Arizona*

www.azgrantmakers.org



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2008 MEMBERSHIP



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CHASE
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City of Flagstaff
City of Glendale
City of Phoenix
Coconino County
Community Foundation for Southern Arizona
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Earth Friends Wildlife Foundation
Ellis Center for Educational Excellence
F2 Family Foundation
Fennemore Craig, P.C.
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General Dynamics
Helios Education Foundation
Hensley
Honeywell
The Hopi Foundation
Ibis Foundation
Jewish Community Foundation of Greater Phoenix
Lodestar Foundation
Long/Taylor Family Foundation
Mayo Clinic
McMiles Foundation
Mesa United Way
Nina Mason Pulliam Charitable Trust
Northern Trust
PetSmart Charities
Phoenix Suns Charities
Qwest
Raytheon
Rodel Charitable Foundation of Arizona
Salt River Project
Social Venture Partners - Arizona
Southwest Gas
St. Luke's Health Initiatives
Stardust Foundation
Steele Foundation
TASER Foundation
Theresa's Fund
Thunderbirds Charities
Tucson Osteopathic Medical Foundation
United Way of Northern Arizona
US Airways
Valley of the Sun United Way
Virginia G. Piper Charitable Trust
Wells Fargo
Whiteman Foundation



STATEMENT OF ACTIVITIES

JANUARY - DECEMBER (UNAUDITED)

| | 2007 | 2008 |
|----------------------------------|------------------|------------------|
| Revenue and Support | | |
| Contributions | | |
| In-Kind Donations | \$11,000 | \$8,500 |
| Unrestricted | 151,375 | 140,000 |
| Total Contributions | \$162,375 | \$148,500 |
| Dues | 112,233 | 152,250 |
| Investment Revenue | 8,410 | 5,691 |
| Program Fees | 10,688 | 17,866 |
| Other Income | *554 | 0 |
| Gain/Loss on Investments | *4,362 | -25,730 |
| Total Revenue and Support | \$298,622 | \$298,577 |
| Expenses | | |
| Administrative | *\$1,503 | \$1,028 |
| Advertising | 3,099 | 3,143 |
| Computer Purchases | 1,161 | 1,504 |
| Conferences | 1,663 | 1,484 |
| Contract Labor | 4,854 | 23,288 |
| Dues/Subscriptions | 3,266 | 3,646 |
| Equipment and Maintenance | 977 | 488 |
| Foundation Research | 2,495 | 2,900 |
| Insurance | 856 | 837 |
| Knowledge Management System | 7,580 | 8,493 |
| Membership Development | 4,009 | 1,553 |
| Payroll Expenses | 148,897 | 144,388 |
| Postage and Delivery | 1,104 | 914 |
| Printing and Reproduction | 2,871 | 4,679 |
| Professional Development | 127 | 757 |
| Professional Fees | 6,181 | 11,251 |
| Program Expenses | 45,535 | 40,062 |
| Rent | 14,260 | 12,048 |
| Supplies | *4,044 | 1,143 |
| Telephone | 1,483 | 1,677 |
| Travel and Entertainment | 4,053 | 4,232 |
| Web Expenses | 1,775 | 2,849 |
| Total Expenses | \$261,793 | \$272,364 |
| Change in Net Assets | \$36,829 | \$26,213 |

*Revised from 2007 Annual Report

STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31 (UNAUDITED)



| | 2007* | 2008 |
|---|------------------|------------------|
| ASSETS | | |
| Cash | \$130,419 | \$182,141 |
| Fixed Assets (Net) | \$2,030 | \$1,692 |
| Other Assets | | |
| Investments | \$86,270 | \$61,099 |
| Security Deposits | \$2,375 | \$2,375 |
| TOTAL ASSETS | \$221,094 | \$247,307 |
| LIABILITIES & NET ASSETS | | |
| Liabilities | \$0 | \$0 |
| Unrestricted Net Assets | \$221,094 | \$247,307 |
| TOTAL LIABILITIES AND NET ASSETS | \$221,094 | \$247,307 |

*Revised from 2007 Annual Report

FOUNDING MEMBERS

ARIZONA COMMUNITY FOUNDATION
DEL E. WEBB FOUNDATION
THE FLINN FOUNDATION
KIECKHEFER FOUNDATION
MARGARET T. MORRIS FOUNDATION
NINA MASON PULLIAM CHARITABLE TRUST
STARDUST FOUNDATION
ST. LUKE'S HEALTH INITIATIVES
THERESA'S FUND
VIRGINIA G. PIPER CHARITABLE TRUST



2008 ACCOMPLISHMENTS

FOSTER MEMBER EDUCATION

Organized 12 monthly programs as well as several special sessions on critical topics.

Published 6 issues of Member Exchange - AGF's members-only e-newsletter.

Compiled an extensive list of resources on the economic crisis at the AGF website.

ENHANCE MEMBER NETWORKING

Established the Peer Connections program which connected members with other members who had specific expertise/resources.

Hosted eight affinity group sessions for education funders, corporate funders, and small foundation staff.

STRENGTHEN AGF ORGANIZATIONAL CAPACITY

Enrolled 4 new members and achieved member retention rate of 89%.

Exceeded yearly fundraising goals ensuring year-end surplus.

Achieved overall member satisfaction rating of 91%. Almost 98% of members indicated AGF programs/services added value to their role as grantmakers.

Upgraded AGF website and incorporated web-based member management software that supports online event registration.

Elected three new board members.

EXPAND AGF COMMUNITY INFLUENCE AND IMPACT

Published 6 issues of News & Notes - AGF's public e-newsletter.

Researched and produced 2008 Arizona Giving Report.

Produced Arizona Business Giving Workbook.

Hosted 2nd Annual Art of Giving Luncheon on the topic of Smart Generosity.

2008 PROGRAM SUMMARIES



The following is an overview of many of the monthly programs offered by AGF in 2008. It is a partial list of AGF meetings, events and/or programs held during the year.

January 24 | Affordable Housing

Arizona Community Foundation, with the Local Initiatives Support Corporation, launched a project to address the issue of affordable housing in Arizona. Speakers discussed the initiative and answered questions about how to get involved.

February 28 | Lessons Learned from Grantmaking Failures

This luncheon was an informal discussion about grantmaking “failures,” what barriers tend to discourage the sharing of mistakes with colleagues and nonprofits, and the lessons learned from those grants that did not go as planned.

March 27 | Essential Skills for Grantmakers

This workshop, designed for those new to philanthropy, consisted of three sessions: Navigating Legal and Ethical Issues, Managing the Personal and Professional Challenges of Grantmaking, and Making Sound Funding Recommendations.

April 24 | Sustainability in Arizona

The Morrison Institute and ASU’s Global Institute of Sustainability published a report entitled *Sustainability for Arizona: The Issue of Our Age*. Insights from this report, as well as the Governor’s current initiatives around sustainability were shared at this AGF program.

May 15 | Aging in America

Marc Freedman gave an engaging presentation on how to ensure a positive future for Arizona by creating an “enclave economy” with older adults which recognizes how baby boomers are engaging in meaningful work in the community.

June 26 | Impact of Recession on Arizona’s Nonprofits

A panel of nonprofit community leaders discussed the current economic state of nonprofit organizations in Arizona and discussed steps funders can take to offset negative economic impacts.

July 24 | AGF Summer Social

This informal event was an opportunity for members to network and discuss exit strategies and best practices related to phasing out funding from a grantee.

August 21 | Meaningful Metrics for Measuring Impact (Flagstaff)

The Annie E. Casey Foundation has developed a results-oriented framework which they use to evaluate the impact of their grantmaking programs. This AGF program provided an opportunity for funders to learn more about this framework.

September 25 | Reviewing Nonprofit Financials

Rob Leslie, Senior VP and Director of Nonprofit Services for Mutual of Omaha Bank, discussed the new Form 990 and what funders should look for when reviewing nonprofit financial documents.

October 31 | Native American Philanthropy

Speakers from Native Americans in Philanthropy, the Arizona Indian Gaming Association, and The Hopi Foundation discussed the increasing involvement of the Native American community in the world of philanthropy.

November 20 | Governance/Administrative Best Practices

Ellis Carter of Fennemore Craig, P.C. presented the IRS recommendations on the best practices for governance and administration of nonprofits and discussed the new Form 990.

December 11 | Enduring Practices for Effective Philanthropy/Emerging Principles for Uncertain Economic Times

Hugh Burroughs, President of Independent Philanthropic Advisors discussed the lessons learned from the past and challenges facing the future of philanthropy.